



2011 Annual Meeting

EMBARGOED 2PM | 28 OCTOBER 2011



Michael Stiassny Chairman



List of directors

VECTOR LIMITED
2011 Annual Meeting

- Michael Stiassny, Chairman and Independent Director
- Peter Bird, Independent Director
- James Carmichael, Non-independent Director
- Tony Carter, Independent Director
- Hugh Fletcher, Independent Director
- James Miller, Independent Director
- Alison Paterson, Independent Director
- Karen Sherry, Non-independent Director
- Bob Thomson, Independent Director



Maui Pipeline Incident

- Pipeline owned by Maui Development Limited
- Vector is the technical operator
- Curtailment = lost revenue for our gas businesses, with immaterial financial impact
- Vector's team is working as hard as possible to fix the pipeline

Agenda

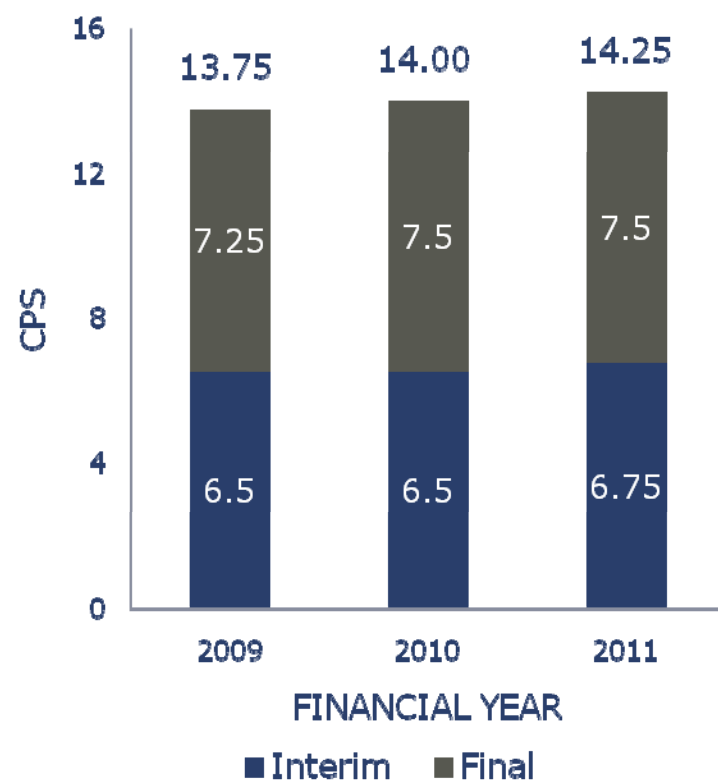
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1. Chairman's update
2. Group Chief Executive Officer's update
3. Re-election of directors
4. Appointment and remuneration of Auditor
5. General business

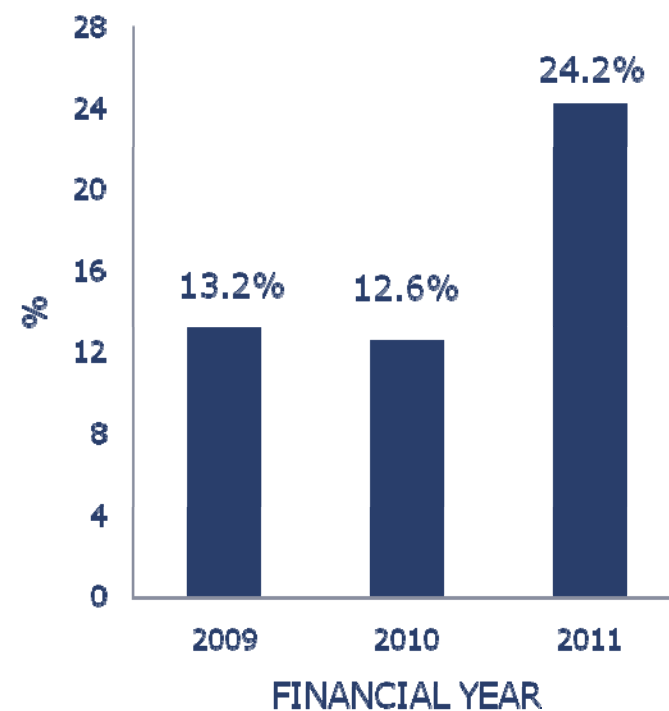
Dividend growth

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Declared dividend



Total shareholder return



2011 highlights

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- Continued solid operational and financial performance
 1. Net Profit up 4.1% to \$201.4 million
 2. Underlying Net Profit down 0.8% to \$171.3 million
 3. Operating Cash Flow up 1.9% to \$374.6 million
- Access to more gas at Kapuni field
- Regulation a key focus with court action against Commerce Commission underway



Simon Mackenzie Group Chief Executive Officer



2011 operational performance

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- Continued solid operational performance
 1. increased customer numbers – up 1.0%
 2. electricity volume up for first time in three years – up 1.8%
 3. strong smart meter growth – up 114.8%
- Purchased Kwik-Swap, rebranded as OnGas with 600+ locations across New Zealand
- Tunnel deal with Transpower contributed \$30.1m to net profit
- Many opportunities for fibre business



Health and safety

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- Health & safety is our number one priority
- Extensive safety campaigns targeting public and contractor firms
- Important for all organisations to manage their work sites safely and not impact our networks

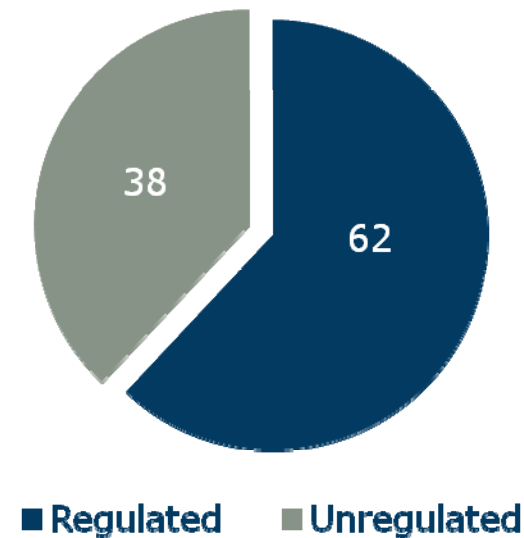


Regulation key to business

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- 62% of Vector's revenue is regulated
- Four legal challenges against Commerce Commission underway
- High Court ruled in favour of first Judicial Review action

Revenue
For year ended 30 June 2011



Investing for growth

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- Auckland's population will reach two million by 2031
- \$2.3 billion electricity capital and maintenance expenditure over next ten years
- Wairau Road and Hobson Street substations improve security of supply to Auckland
- Smart meters – platform for the future

Recent developments

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- Signed contract to deploy 150,000 smart meters for Contact Energy
- Rugby World cup preparation pays off
- Undergrounding programme currently on hold
- Possibility of 7.3PJ of extra gas at Kapuni



Community and customer initiatives

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- Safety in Schools programme
- Walking with Dinosaurs at Vector Arena
- “Your Vector” customer panel
- Twitter



Outlook and summary

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- 2011 was another solid year with strong operational performance
- Looking forward to 2012 with continued focus on
 - driving better regulatory outcomes
 - growth opportunities and driving efficiencies in the business
 - performance influenced by health of the economy



Michael Stiassny Chairman



Ordinary business

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- Consideration of Annual Report and Audit report
- Re-election of directors
- Appointment and remuneration of auditor



Re-election of directors

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- James Carmichael
- Hugh Fletcher
- Karen Sherry

Re-election of James Carmichael

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Proxy Voting

For	790,823,276
Against	397,098
Abstain	201,005
Discretionary	3,128,121
Additional discretionary held by the Chairman	1,048,658



Re-election of Hugh Fletcher

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Proxy Voting

For	790,619,303
Against	806,745
Abstain	67,072
Discretionary	3,115,653
Additional discretionary held by the Chairman	989,385

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Re-election of Karen Sherry

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Proxy Voting

For	790,763,810
Against	474,258
Abstain	208,607
Discretionary	3,111,377
Additional discretionary held by the Chairman	1,040,106



Appointment and remuneration of auditor

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Proxy Voting

For	791,046,774
Against	326,378
Abstain	27,541
Discretionary	3,126,785
Additional discretionary held by the Chairman	1,070,680



Voting



General business

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Please wait for the microphone and please state your name before asking a question



Meeting closes

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